2016 BUSINESS ALMANAC

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Edward Jones IN

A Production of The Star Herald & Featured Local Businesses

Pride People Progress Endless Possibilities

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BUSINESS BANKING THROUGH

At Minnwest Bank, We'll see it through.

Minnwest Bank knows business. And our business bankers will take the time to get to know yours. Because our bankers stay close to our clients, we're able to design customized financial solutions based on their individual needs. Your Minnwest business banker can assess your situation and suggest the right package of services for you.

Minnwest Bank Basic Business Checking is loaded with features that business owners like you need to manage and grow your business. It can save you both time and money, with the value, convenience and flexibility that you would expect from Minnwest Bank.

WITH BASIC BUSINESS CHECKING, YOU'LL ENJOY:

- No minimum balance fee*
- FREE MasterCard ATM/Debit Card**
- Three Visa Business credit card options^{**}
- Online Banking and Online Bill Pay[†]
- No monthly service fee for combined items of 150 or less (checks written or checks deposited). \$0.35 for each item over 150. ACH debits/credits are free and not included in the 150 items.

*Minimum of \$100 required to open account. **MasterCard ATM/Debit Card and Visa Business credit card available to qualified customers upon separate application. Overdraft and returned item fees may apply. [†]Qualifications apply. Member FDIC.

Luverne Downtown	116 E. Main St. (507) 283-2366
Luverne Hwy 75	800 S. Kniss (507) 283-9131
Beaver Creek	304 E. First Ave (507) 673-2334

www.minnwestbank.com





We'll see it through. **Since 1948**

LUVERNE FARM STORE

Quality & Service

S. Highway 75, Luverne, MN 507-283-9555 1-800-956-9556

The Luverne Farm Store Lawn Care is celebrating their 28th year in business. They continue to be proud of the outstanding service and quality care they provide to every customer. They have three licensed turf and ornamental applicators, a customer-friendly 4-treatment lawn care contract, a flexible payment plan, and free lawn measure and estimates.

> Find us on Facebook



4-STEP TREATMENT PLAN

- **1. Turf Builder Fertilizer**
- 2. Broadleaf Weed Killer & Insecticide
- **3. Turf Builder Fertilizer**
- 4. Broadleaf Weed Killer & Crabgrass control

CARE SERVICES

Professional Lawn Mowing Lawn Trimming & Cleanup Turf Watering Management Fall Leaf Cleanup Lawn Aeration

Our 10-Step Mowing Pledge

- 1. All mowing will be done to the satisfaction of every resident, or it will be redone free of charge.
- 2. Mowers will be kept in good condition and blades will be sharp at all times.
- 3. Trimming to be done around all trees, landscaping, driveways and patios.
- 4. All patios, driveways, sidewalks and landscaping will be cleaned of mowing debris.
- 5. Grass will be maintained at an overall length of 2.75 inches in height. It will be lowered to 2.25 inches in the fall for winter health.
- 6. Lawn will be mowed as needed, when the grass length is at least 3.5 inches in height or higher.
- 7. Grass can be kept longer during drought, to keep lawn healthy (based on recommendation and approval from residents).
- 8. Grass will be mulched as often as possible, to help with the overall health of the entire lawn. Grass will be bagged only if necessary.
- 9. Any garbage or debris found on the lawn will be removed while mowing.
- 10. Any question or concerns regarding the Lawn Care can be directed to Nate Golla at 283-9555.

www.luvernefarmstore.com

page 4

Our family of Den Herder-built homes keeps growing

For nearly 30 years, Den Herder Construction Inc. has been improving the quality of living for local communities ... one family at a time, one finely built home at a time.

Brothers Jim and Cal Den Herder launched their business in 1988, and since then, their resume has grown to include a long list of beautiful houses. Along with it, their reputation for



excellence at a fair price has grown to rival the best in the industry.

"We view home building as both an art and a science," Jim Den Herder said. "There are complicated pieces that

are so important in and of themselves. For example, the electrical and heating

Den Herder Construction, Inc.

are tied together by the framework and insulation. We pay attention to all these pieces individually but always keep a broader view of how they work together."

P.O. Box 522 Luverne, MN 56156-0522 507-920-8916 507-920-8917 He said it's rewarding to work with homeowners on original ideas. "We do like to be creative," Jim said. "I have no problem with the gals coming to me

TALES ASSERTED FOR FREE FREE

with a picture and asking if we can do that. We like to make it happen."

Riverview Estates offers carefree living in a personalized setting

Located

north of Riverview

Apartments on East Dodge Street in Luverne, the five units of Riverview Estates offer quiet seclusion (minimal traffic) with convenient access to East Dodge Street.

As members of a homeowners association, Riverview Estates residents enjoy the freedom of home ownership and the carefree living that association membership provides.

For example, they determine the unique look and personality of their own homes and landscaping, yet they are free from the responsibilities of lawn mowing and snow removal.

Of the five units in Riverview Estates, two are sold, one home is built and for sale, and two lots remain to be developed — by owners who can build them to their own specifications.

"The beauty of starting with an

empty lot is that we can build the home that reflects your own personality and specifications. It's a really fun process to be part of."

Call Den Herder Construction to tour the spec home or to discuss plans for a new dwelling.



Jim Den Herder & Cal Den Herder

Den Herder Construction can be reached at <u>iddenherder@gmail.com</u> Jim Den Herder - 507-920-8916 Cal Den Herder - 507-920-8917







www.HartquistFuneral.com

. About us

Our funeral home has been serving the southwest Minnesota region for nearly 30 years. In 1984 Randy and Cindy Hartquist moved their family to Pipestone and purchased the Lindquist Funeral Home. They also managed the Foster Chapel in Jasper. In 2004, their son, Jeff, joined the family profession. At this time his parents and he and his wife, Sara, purchased the Engebretson Chapel in Luverne. In December 2012, Jeff and Sara purchased the funeral homes from Randy and Cindy, making their chapel in Luverne Rock County's only locally family-owned-and-operated funeral home. The Hartquist family will strive to continue as a leader in funeral service in southwest Minnesota through embracing their mission statement with every family they are privileged to serve.



Improved facilities to provide a nice surrounding for the families we are privileged to serve.



We are able to comfortably seat over 100 family and friends for food and fellowship following a funeral.



We offer a large selection of actual caskets at our facility. Unlike other funeral homes, we only offer North American-made caskets.

Our spacious chapel has been remodeled to add warmth and comfort to families during visitations. The chapel accommodates over 100 people if a chapel service is requested.

Our Mission Statement

Our mission is to professionally serve every family with the dignity, care and compassion as if they were our own. We intend to exceed each family's expectations by creating a meaningful experience to reflect the life of their loved ones.

Through service to families and our communities, we hope to develop relationships for

generations to come and build on the pride we take in our reputation.





Our facility has a child-friendly lounge area with a television and DVDs for children to watch. This provides a private area for families to take a brief break from the visitation and enjoy a light snack away from the chapel area.

Prearranging your funeral, a gift to your family.

A funeral is not a day in a lifetime, but a lifetime in a day. We offer a variety of service options for families and we take whatever time needed to educate and record their wishes at no cost. As funeral homes in the Rock County area have changed over time, be sure you are still satisfied with the quality of service you should receive. Minnesota law requires that all prearrangements and funding thereof are 100% transferable.



We have our own crematory.

We have been owners of our crematory for over 15 years. We offer several cremation service options and provide a variety of memorial merchandise.



Our gathering room has been remodeled to provide a spacious and comfortable place for family and friends to gather outside of the chapel.



Our caring staff to meet your needs. Left to right: Randy Hartquist, Lewis Epple, Jeff Hartquist, Amanda Lee, Chris Johnson

Serving families with dignity, care and understanding

Luverne Health & Wellness

Codie Zeutenhorst, D.C. | 507.449.4400 | 109 South Freeman Ave. www.luvernechiro.com



Offering chiropractic care to meet the health care needs of patients of all ages.

Dr. Zeutenhorst

Dr. Zeutenhorst is a licensed chiropractic physician who has been proud to serve Luverne and the surrounding communities since 2012. Dr. Zeutenhorst treats patients or all ages from newborns, infants, teenagers, retired and those in between. He is a graduate of Northwestern College in Orange City, Iowa, and received his chiropractic degree from Northwestern Health Sciences University in Bloomington, Minnesota. Luverne Health and Wellness is proud to be offering massage therapy 5 days a week from Amy Rosales and Kris VanDer Brink with 20+ years of combined service.

Services

- Chiropractic
- Ultrasound therapy
- Kinesiotaping
- Strength/Stretching Exercises
- Multiple adjusting techniques including manual, drop table and Activator

Insurance Options

We are in network with many insurances. Please contact us with any questions regarding your plan.

Office Hours

Mon, Wed, Fri Tuesday 8 a.m. to 6 p.m. 8 a.m. to 1 p.m.

Thursday 1 p.m. to 7 p.m.

www.luvernechiro.com



We offer supplements and nutritional products for adults and children, Biofreeze, pillows and supports, orthotics, exercise balls.



Feel the Difference





Infants & Children

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Luverne Building Center Maple St. Luverne, MN

We keep building, so you can too



From Left to Right: Sam Berghorst (owner), Tom Martius, Mike Mead (manager), Anitra Overgaard, Cody Gehrke and Nick Mead.



Sam, Mike or Nick can provide drafting and design for new homes, additions, decks, cabinets, cozy heat fireplaces, any project you desire. Call 507-283-9151.

We provide FREE Estimates & Quotes Garages, Pole Barns, Decks, Windows, Kitchen Cabinets, Doors and Siding... any of your building projects.

The Luverne Building Center has many years of experience and knowledge of building materials to help you with any building or repair projects.

Owner Sam Berghorst worked in the construction business for 18 years before purchasing the business with Larry Voss. That was

20 years ago. Many of the employees have been with the Building Center for over a decade and have experience in related industries.

Manager Mike Mead previously worked in construction and brings years of hands-on experience to the Luverne Building Center team.

The rest of the staff is ready to serve our customers and make it an enjoyable experience.

Luverne Building Center is striving to be your One Stop for ideas, advice, and a helping hand to assist in your home remodeling or building projects.

Luverne

Building

Center

INC.

All with the best service and lowest price possible!

Luverne Area Community Foundation

L he mission of the Luverne Area Community Foundation is to develop and allocate financial resources to support area needs. Together as a community of people and a financial foundation we strive to put charitable dollars to work in effective and efficient ways to improve the quality of life for our friends, family and neighbors in Luverne and the surrounding area.

President Mike Cox, Vice-President Nadine Schoep, Secretary Mike Engesser, Treasurer Barbara Berghorst, and board members Beth Bartels, Ryan Johnson, Mary Tilstra, Nancy Sandager, Jeff Haubrich, Isaac DeBoer, Heidi Sehr, Sharla Reisch. Luverne Area Community

Grant Gifting

Allocation of resources in grant gifting

4-5% of the fund balance as of Dec 31 in the Health and General Funds are put back in to the communities of Rock County based on the 5 year average of return

The LACF has its grant cycle 2 times per year. Deadlines for these grants are March 31 and September 30.

Who should apply?

Non-profit groups, local government or civic organizations looking to build stronger programs and offerings in Rock County and need funding to help make that happen. Areas of interest include: Arts and Humanities, Community and Civic affairs, social and economic growth, environment, community wellness including health both physical and mental, nutrition, recreation, and education.

The request for dollars always exceeds the amount available to give.

It is the goal of the LACF to have the financial resources to meet all the requests that help our communities maintain strength and health.

What's Your Legacy Footprint?

Be an active part of community grant gifting by creating your own fund with the LACF

The benefit of working with the LACF is flexibility. We can help you design and achieve your charitable goals while you enjoy watching the difference you are making now and into perpetuity. Let us help create your legacy footprint.

Donors to the Foundation use a variety of assets - from appreciated stock to real estate to cash - to make gifts. They may give to any of the existing specialty funds or create their own named fund. Each fund may be customized to meet a particular charitable goal. Donors may choose from the following general types of funds when making a gift to the Foundation:

• A donor advised fund allows you to participate directly in the grant making process by making recommendations for grants to specific organizations from the fund. A donor advisor also may work closely with the staff of the Community Foundation to select grant recipients.

• If you wish to establish a fund for a specified, broad purpose, a field of interest fund is the appropriate choice. Donors with particular issues of concern (children's services, the environment, or improving access to health care by the poor, for example) may focus their giving by setting up this type of fund. The Community Foundation then makes grants to meet current needs in the specified field.

• A fund designed to endow one or more specific charities is a designated fund. If a charity changes its mission or type of services, or goes out of business, the Community Foundation directs grants to a similar organization. In this way, the donor supports the organizations he or she chooses, but ensures that the gift will remain relevant over time.

• The unrestricted fund is one of the most flexible ways to give, since it may be used for any purpose approved by the Foundation's Board of Directors. This fund allows the Community Foundation to identify community needs and award grants designed to address those needs.

If Joe & Sally Brown want to design their legacy footprint with the LACF, their fund might look like one of the following depending on what their personal and financial goals are:

<The Brown Family Donor Advised fund – purpose: to be directed by the Brown family for charitable organizations (like a charitable savings account) matching passions with purpose.

<Joe Brown Youth Involvement Field of Interest Fund – purpose: to support</pre> the needs of organizations that offer activities for youth, a passion of Joe's.

<Sally Brown Food Shelf Designated Fund – purpose: focus on needs of local food shelf, a passion of Sally's.

< Joe and Sally Brown gift to the Unrestricted Fund – Joe and Sally give to the community unrestricted fund and allow the LACF to use these funds as part of their community grant process, addressing and assisting with community needs.



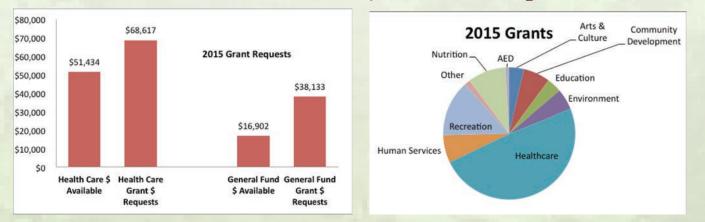
Foundation is Rock County

philanthropy at its best...

Celebrating 31 years!

For more information see our website at www.luvacf.org or contact Emily Crabtree, Executive Director emily@luvacf.org or 507-220-2424 or visit us soon at our new office location at 102 E. Main (corner of Main & Freeman).

Give Where You Live today, tomorrow & beyond







Veteran's Home pond



CO, Moniter for students

Give Where You Live today, tomorrow & beyond

The request for dollars always exceeds the amount available to give. It is the goal of the LACF to someday have the financial resources to meet all the requests that help our community maintain strength and health.

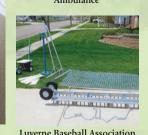
> Make the Luverne Area Community Foundation one of the top three charities you give to annually.

How can you be involved?

•Make an annual donation •Give a memorial gift in memory of a loved one •Be a sponsor of special events •Sign up for the utility Round Up Program •Wills & Bequests •One-Acre Challenge green gift •Set up a donor advised fund







equipmen



Lego 4-H Robotics

2015 Grant Recipients



Recipients of Luverne Area Community Foundation grants Tim Olson of Master Gardeners, Rhonna Jarchow of the Back Pack Program, Lisa Nath of Rock County Big Buddies, LACF Director Emily Crabtree, Stephanie Pierce of Rock Youth, (second row) Carrie Soto of Good Samaritan Mary Jane Brown Home, LaDonna VanAartsen of the Blue Mound Area Theatre, Vicki Altena of Atlas, Nancy Drenth of Sanford Luverne, Pam Dobson of Habitat for Humanity, Luella Voigt of BMAT, (back) Curt Bloemendaal of Rotary, Jason Phelps of H-BC, Lisa Dinger of the BackPack program, Don Dinger of the Luverne Baseball Association, Billy Jo Heap and Harlan VandeKeift of the Rock County Ambulance and Dan Serie of the Luverne Baseball Association. Organizations not represented in the photo Morning Star, Luverne Public Schools Social Worker, Kids Against Hunger, A.C.E., Luverne Public School Nurse, H-BC Nurse and Minnesota Veterans Home Luverne.

Celebrating 60 years of Jaycox

Originating in Lake Park, IA 60 years ago Worthington 24 years Luverne 5 years Specialty services for Luverne Ag: Full line of ag products including sales, service and parts Case IH and most major brands Truck: Service and parts of any brand of truck or trailer. On site TRUCK, TRAILER, AG TIRE SALES and REPAIR



Truck Shop: Dustin Donth, Cory Schneekloth, Donald Luitjens



Ag Shop: Mike Olson, Scott Baker, Jack Hanson, Justin Selken, Troy Riley, A.J. Brands



Parts: John Thies, Brett Hood, Randy Goebel Not Pictured: Loren Reese

Sales/ Accounting: Chris Hoss, Mark Ommen, Rick Richters, Shirley Boeve (Accounting) Not Pictured: Ray Wieneke







410 W. Koehn Ave. • Luverne, MN 56156 507-283-2319 jaycoximplement.com

Luverne Family Dental

REBECCA A. VIS, D.D.S.

MAIN: (507) 283-9129 FAX: (507) 283-4159 115 East Main Street Luverne, MN 56156



uverne Family Dental is a general dental practice providing a full range of dental services, including cleanings, fillings, extractions, same-day crowns and teeth whitening. We also use a nitrous oxide sedation machine. The friendly professionals provide services to all age groups, and the office accepts and will file with most insurance companies.

Dr. Vis stays current with all new procedures through many hours of continuing dental education. The clinic has the most up-to-date dental equipment to provide each patient with the highest quality of care and the latest in dental technology. We will be adding an intraoral camera to aid in the diagnosis and patient education as far as needed treatment goes.

Ultimately, though, the best feature of Luverne Family Dental is how well the highly trained staff work together as a team to provide comprehensive care for all their patients.

Call us at Luverne Family Dental, 507-283-9129, to schedule appointments for your family today. We are accepting new patients and look forward to meeting your dental needs.



Office manager Barb Elbers, dental hygienist Sherri Holthaus, dental assistant Lisa Hamann, dental hygienist Jodi Bosch, dental hygienist Julie Haugen, Dr. Rebecca Vis, D.D.S

Four Way Insulation is a full-service insulation contractor, offering affordable, technologically advanced insulation options for your residential, agricultural or commercial buildings.

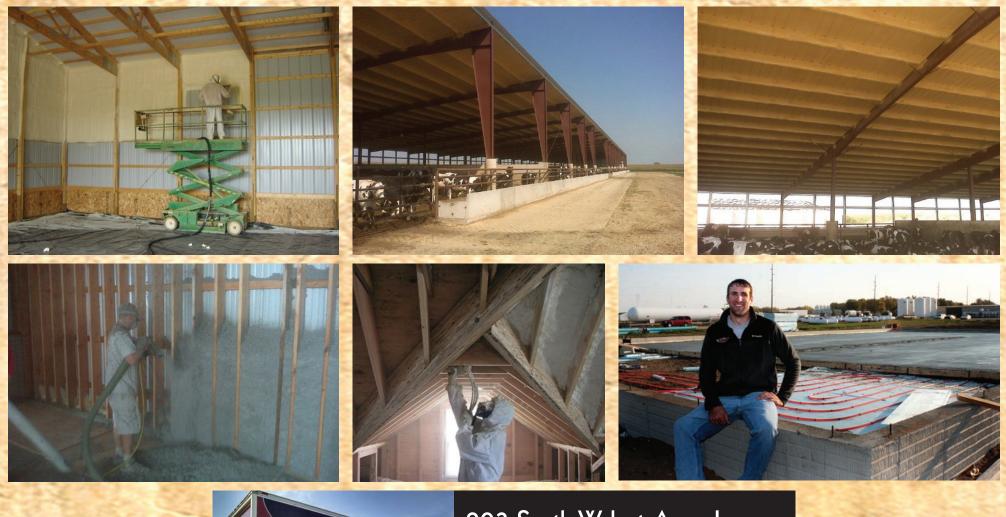
They use a variety of different

products to insulate walls, attics, roofs, crawl spaces and much more. Using Dakota, and Southwestern Minnesota. products like closed-cell spray foam, stabilized cellulose, and different types experience to insulate your building properly.

In 1986 the Schutt family started Four Way Roofing and Insulation in North of Papik Motors. Hospers, IA. Patrick and Angela Swyter bought out the insulation portion If you are building a new house, barn, shop, or in the process of remodeling, of the business in 2008, and it made its permanent move to Luverne in give Patrick a call at (605)212-9700 for a free consultation and estimate!

2012. The Four Way name has a 30year history of quality products installed by experienced contractors. Their track record has made them a preferred partner with general contractors throughout Northwestern Iowa, Eastern South

Patrick and Angela Swyter, the owners of Four Way Insulation, have lived of fiberglass, they can put together the right package for you. Whether you in Luverne for several years, along with their four girls. Angela (Fransman) is are building new or remodeling, Four Way Insulation has the knowledge and originally from the Luverne area, which made this a great place to have their headquarters. Their new shop is located at 903 South Walnut Avenue, just





903 South Walnut Ave., Luverne 866-752-3865 fourwayinsulation.com info@fourwayinsulation.com





Herman family: Bailey, Joel, Kellie, Logan, Noah

in the Herman family since 1932 when Fred Herman and his partner purchased it. In 1967 Fred's two boys, Jim and Dick Herman, became owners. In 1998 Jim retired, and in 2012 Dick said about the new look and extra passed the torch to his son, Joel.

Joel and Kellie Herman have owned and operated Herman Motors since August 2012. Their team of employees is anchored by two long-term technicians, Jake Aning and Gerry Goembel, who have worked for the Herman Family a combined 87 years!

the Herman family sold cars in downtown Luverne.

Motors had an opportunity to expand and recently relocate on South Highway 75.

Herman Motor Co. opened the doors to its spacious new facility in June 2015. With over 14,000 square feet, construction of the building was a labor of love and features many new amenities for Herman and it's been great to have people Motor's customers.

erman Motors has been showroom and expanded customer lounge, which offers coffee and cookies, a children's play area, a 52-inch TV and WI-FI. The Service Department boasts 10 service bays.

> "It feels wonderful," Herman space. "Sales are up 20 percent since we moved out here."

> Part of that he attributes to the Highway 75 visibility, and part of it is due to new space for added inventory. "We can offer more selection," he said.

In the downtown dealership location, Herman Motors had For more than 80 years, space for 60 vehicles. The new lot has capacity for 110.

He said he and his family That all changed when Herman enjoyed the nostalgia of the downtown Ford location, but he said the business was overdue for change.

> "It looks a lot better out here than before," he said.

"I hope it's an asset to the community. It was important to me that we relocate within the city limits, wander in off the street to check us The new store features a two-car out. We've been extremely busy."

www.hermanmotor.com 624 Kniss Ave • Luverne, MN 507-283-4427 • 855-383-4427



Get On With Your Life CE

Luverne Ace Hardware opened in Luverne on November 20, 2003. Since day one, we have been committed to a high level of customer service. Luverne Ace Hardware is part of a four-store group that is owned by Michael Schwalbach. His family has over 66 years in the Hardware Business. The recent addition of Amy Howard One Step Chalk paint that can be tinted to almost any color, Valspar, Benjamin Moore and Clark & Kensington has increased the options of our paint department so we can offer our customers all the color and product solutions they request.

Get In, Get Help,

We have customized our merchandise mix over the years to suit the community as best we can. Today's market is ever-changing and we try our best to evolve with the community as it grows and changes. It is because of that we have expanded our Giftware and Home Décor Departments. We saw a need in Luverne for more gifts and especially memorials and bereavement items. We now offer delivery to our local funeral homes, better bridal registries, a large variety of home decor and gifts for men, women and We're not just a hardware store, we're much muc children. In recent months we have added a great selection of bicycles and accessories for all ages for you to enjoy our expanding bike trails around Luverne. As you get ready for the camping season be sure to stop by and take a look at our grills, expanding RV accessories and YETI coolers and accessories. We also have a Facebook page where we showcase new items as they arrive and offer special coupons through the year. This is also the place to see our ads and clearance specials first.

Some of the specialty services we provide are computer paint color matching and color coordination, window and screen repair, glass & acrylic cutting, propane, carpet cleaning machine rental, UPS, pipe cutting and threading, key cutting and gift registries. If you can't find what you are looking for in our store please ask. We may be able to special order it for you. We pledge to be Ace Helpful.

D.E. "Rocky" Rockman Store Manager



Rocky has 20 years of hardware and construction experience to help with your needs. He has been at the store since opening and is highly knowledgeable in all aspects of the store, specializing in tools, hardware, electrical and plumbing

Kevin Mick Store Manager



retail for 30 years, with four years in Luverne and is highly knowledgeable in all aspects of the store, specializing in paint, lawn & garden and sports & recreation

Renita Enninga Kevin has been in hardware

Renita is our home décor and housewares manager. She has been expanding these departments and we now offer so much more! Renita has been with Ace for nearly four years

Ann Lonneman



Ann, sales associate, has 32 years experience. Ann can help you in almost any area of the store with ease and efficiency.

507-283-4161 210 East Lincoln · Luverne, MN HOURS: Monday – Friday 8 – 7 Facebook Saturday 8 – 6 and Sundays 11-4 f Find us on

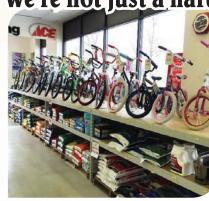
The helpful place.



RANKEDET



Luverne Ace Hardware



CLARK+ KENSINGTON **Beniamin Moore**^{*} PAINT + PRIMER IN ONE Paints





Luverne Body Shop team members, top to bottom, are Verlon Shearor, Jordan Adams and Josh Vanden Hoek.







Luverne Body Shop is located 411 W. Gabrielson Road and be reached by phone at 507-283-8711 Luverne Body Shop team members are (front, from left) Adam Cox, Verlon Shearer, Kevin Aaker, Mary Aaker, Buster Rust, (back) Jordan Adams, Seth Miller, Josh Vandenhoek, Andrew Hemme, Tim Walgrave and Steve Nath





Luverne Body Shop team members, top to bottom, are Steve Nath, Tim Walgrave and Seth Miller.

Luverne Body Shop builds on 25 years of experience

Kevin and Mary Aaker are in their 25th year as owners of Luverne Body Shop, which has built solid relationships with clients through the years. "It is such a joy to be in an area that has people who are open and honest," Kevin said. "We get a chance to ease the stress that can come from having a damaged vehicle."

They said the fact that they live and work in the same town as their customers creates an atmosphere of accountability. "You always want to do your best, because you live in this community and your customers are your friends," Mary said.

These relationships are equally important with the insurance people they work with. "We spend as much time working with insurance people on claims as we do with customers," Kevin said.

"We really appreciate our local agents ... both for us and the customer, there's a big benefit to having a strong local customer-agent connection."

The business is now poised to launch it's most exciting venture — an expansion and relocation on a new lot north of Papik Motors on Koehn Avenue.

"This has been a dream of ours for



a long time, and we look forward to growing with our customers and serving them better," Kevin said.

Luverne Body Shop dates back to the 1960s when it was owned by Ernie Blattner, was located on North Spring Street and called Ernie's Body Shop.

In 1970 Roger Fick bought the shop and named it Luverne Body Shop. In 1977, Verlon Shearer took over the business and in 1990 sold it to current owners Kevin and Mary Aaker.

Kevin credits his time with Verlon as the biggest reason for the business' continued success.

"By pooling our experiences and ideas, we found new ways of doing business," Kevin said. "Today we continue to look for ways to give our customers more value in our work."



Above, owners Kevin and Mary Aaker (left) are pictured with assistant manager Andrew Hemme. Pictured in the photograph at right is Adam Cox at work in the office.

2016 Business Almanac



CASUAL • FRESH • LUCAL

THE TRI-STATE AREA'S FAVORITE DINING DESTINATION

HOURS Bar open 4pm-close Dining Room open 5-9pm Monday through Thursday 5-10pm Friday and Saturday Closed Sunday

Looking to have a party? Contact us at bluestemparties@outlook.com



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Rooted in Our Communities ...







Cultivating Your Success!

There's Value in Relationships

At Exchange State Bank we believe in strong, lasting relationships with our customers. We're here with the products and services you need, the local decision-making you want and the one-on-one attention you deserve.

Turn to us for:

- Mortgage Loans
- Ag Loans
- Retirement Accounts
- Business Loans

With branches in Hills, Ellsworth, and Luverne, Exchange State Bank's team delivers quick, local decisions with the personal service you expect. You won't find that with large national or regional banks.





www.exchangestatebankmn.com

Ellsworth Office • (507) 967-2570

210 Broadway Street • Ellsworth, MN 56129



Luverne Office • (507) 449-6000

310 Gabrielson Road • Luverne, MN 56156



Promoting Local Business in Minnesota House

As your state representative – and as a small business owner – I know one of the biggest struggles we experience is how our area's businesses stay competitive with those right across the border.

My family and I started Schomacker Cleaning in Luverne back in 2010. We started with janitorial cleaning, but have since expanded into residential certified carpet cleaning and air duct cleaning. Despite the competition from Sioux Falls, we recently started Schomacker Flooring to provide quality service and products to the people of Luverne and the surrounding area.

My story likely isn't much different than that of any area small business owner who took a risk in order to provide needed products or services for our friends and neighbors. I know how much our corner of the state has to offer, and these are perspectives I bring with me every day to St. Paul.

The biggest way the Minnesota House tried to help our Main Street business owners last session was to eliminate the state general tax, which is also known as the statewide property tax.

Business owners find this tax as a line item in their regular property tax statement, and local government sees no proceeds from the tax as all revenue is sent to Minnesota's General Fund.

It is typically responsible for 25 to 40 percent of the business person's property tax bill and can cost them thousands of dollars each year. Because we had a nearly \$2 billion budget surplus last session, the House approved legislation that would repeal it altogether. Negotiations will continue on that bill in 2016, and I am hopeful we can pass it into law.

Investments made in higher education will help better prepare our future work-

ers for their first jobs. In fact, Minnesota West students will actually see a decrease in their tuition this year and next because of the priority we placed in Greater Minnesota's institutions. Investments in broadband were also made but we recognize more needs to be done in this area as this is a critical component for economic development in rural Minnesota.

Nursing homes saw an increase in funding this year. I worked hard on the valuebased reimbursement model which will greatly increase the amount facilities caring for our elderly receive, level the playing field between their counterparts in the Twin Cities, and encourage more of the workforce to consider long-term care as their profession.

Despite these success stories, challenges still remain for businesses. Due to Obamacare mandates, there is little we can do to fix health insurance costs at the state level. However, a recent report from the nonpartisan legislative auditor shows we're not doing nearly enough to protect taxpayers in the MNSure system. We can also move away from a system that allows premiums to skyrocket. I dealt with this problem repeatedly in my own business this year and know that it's not a sustainable path.

We must also continue promoting our agricultural economy, which has always been key to Minnesota's fiscal success. There is also support for further investments in small businesses and Angel Tax Credits.

Finally I will continue my prioritization of Lewis and Clark next session, as a reliable clean water source is critical to our region's health.

As always, if you have questions or comments, do not hesitate to contact me. I can be reached at rep.joe.schomacker@house.mn, or by phone at 651-296-5505. I look forward to hearing from you.

STATE REPRESENTATIVE 22A

Prepared and Paid for by the Schomacker Volunteer Committee | 518 N Freeman | Luverne, MN 56156

OE SCHOMACKER





Billy Cowell Realtor/Owner 605-254-5450 billy.landandhome@gmail.com **Dave Hup Realtor/Owner 507-920-5910** dave.landandhome@gmail.com

RE/MAX Land and Home 507-449-6111

117 East Main Street • Luverne, MN Each Office Independently Owned and Operated

luvernelandandhome.com





RE/MAX Land and Home Opens Doors in Luverne

RE/MAX Land and Home will specialize in residential and commercial real estate while also focusing on the buying and selling of land and agricultural land. Honesty and integrity are important to us, not only as realtors/owners in the community, but as lifelong residents of Luverne. These are our friends and neighbors, and it is our hope with this new office that we'll be able to offer the community an easy and anxiety-free way to buy and sell homes and properties.

We are proud to be YOUR locally owned neighborhood supermarket!



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DEPARTMENT

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Wyatt Sprecher and Chuck Serfling

BAKERY DEPARTMENT





tensen, Vicky Wickherst, Eileen Beyenhof, Bryanna Jones and Jennifer Palafox







ick and Vicki Vanlpere

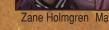
Glen's Food Center donated over **\$85,000** last year supporting local charities, causes and youth groups. By shopping at Glen's you support the entire community.

Thank you!





































Tim Gust



Wesley Pierson

Sherri Thompson



COURTESY CARRY-OUT









MEAT DEPARTMENT TEAM



Jeff Hamilton, Jean Blomgren, Wes Fuerstenberg, Kermit Limesand and Nick DenHerder (inset).

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Join Glen's Food Center Reward Card program. Save \$ on grocery purchases. Save \$ on gas purchases at Glen's Food & Gas **Using the Rewards Card** customers have earned over \$130,054.92 in grocery rewards and \$33,393.63 in gas rewards at Glen's Food & Gas.



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TAKE PART IN OUR COMMUNITY GIVE **BACK PROGRAMS** GLEN'S GROCERY VOUCHER PROGRAM • LAND O LAKES MILK CAP PROGRAM SUMMER CHUCKWAGON WE TAKE PRIDE IN BEING ABLE TO **PROVIDE YOU WITH** • FRIENDLY SERVICE • CARRY OUT TO YOUR CAR • GIFT CARD CENTER • MONEY ORDERS • ATM • PREPAID **PHONE CARDS • SONY PICTURE MACHINE** DRY CLEANING & GREAT DEALS IN **EVERY AISLE!**



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REASONS TO GET A MASSAGE

- 1 Relieve stress
- 2 Boost immunity
- 3 Reduce anxiety
- 4 Manage low-back pain
- 5 Help fibromyalgia pain
- 6 Reduce muscle tension
- 7 Enhance exercise performance
- 8 Relieve tension headaches
- 9 Sleep better
- 10 Ease symptoms of depression
- 11 Improve cardiovascular health
- 12 Reduce pain of osteoarthritis
- 13 Decrease stress in cancer patients
- 14 Improve balance in older adults
- 15 Decrease rheumatoid arthritis pain
- 16 Temper effects of dementia
- 17 Promote relaxation
- 18 Lower blood pressure
- 19 Decrease symptoms of Carpal Tunnel Syndrome
- 20 Help chronic neck pain
- 21 Lower joint replacement pain
- 22 Increase range of motion
- 23 Decrease migraine frequency
- 24 Improve quality of life in hospice care
- 25 Reduce chemotherapy-related nausea





507-283-4343 626 SOUTH KNISS LUVERNE, MN

WWW.SALON75.COM



We've expanded at Salon 75! In 2015, opportunity came a knocking and we were able to double our space and add more service rooms to our existing business, expanding into some new areas. We now have a new facial/make-up room for our newly acquired esthetician (skin care expert), two massage rooms, complete with hydraulic tables and are able to do couples massages per request and an airbrush tan room for that quickly desired bronzed body.

As always, we still provide all the basic services everyone needs. Haircutting for women, men and children keeps us busy along with choosing the perfect hair color designed for you. We've seen pink, purple, teal, green and blue go out our door in the last two to three years. There's always change.

Education is the backbone of our business, which is constantly changing. To keep up with it, we bring in many educators and attend events throughout the year. Hair products are an important part of what we do; we can't style hair without them. We have the area's largest selection to choose from including Biolage, Tressa, Nioxin, American Crew, Kenra, Sexy Hair, OPI, Lanza, EIME and Hot Tools, to name a few. Ear piercing is also available at our salon.

Our popular manicures and pedicures are sure to please. Summer brings sandals for pretty toes and fingers. Winter brings in vacationers looking for summer in other places! Facial waxing is also a popular area for primping and looking your best.

The Norvell Sunless Tanning System we use is a safe and healthy alternative to sun tanning. Stop in two days before your event, get sprayed and within 24 hours you will be beautifully bronzed. Some say, "IF YOU CAN'T TONE IT, TAN IT!"

Our newest venture is bringing in an esthetician to our salon and spa. Rita is trained in several areas of skin care treatments. Her European and RN backgrounds fit nicely with her love of skin care. You will not regret trying this out!

DEFY LINES.

PARENTHESES HAVE NO PLACE)

It doesn't have to be a wedding or class reunion to consider the benefits of Botox or Juvederm. Get rid of crows feet, laugh and frown lines. Look and feel great by smoothing moderate to severe wrinkles and folds.

> Visit the Medi Spa website for before and after results and frequently asked questions.

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⁶ Everyone will notice, no one will know.
Shawn



The Face Place

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The City of Luverne's Incentives for Business:

- Tax Abatement
- Tax Increment Financing
- Gap Financing/Building Financing
- Energy Efficient Incentives
- Job Creation Credits
- Commercial Demolition Grants
- Discounted Residential Lots
- Revolving Loan Fund
- Professional Business Consultation
- Webcasts for Entrepreneurs
- Technical Assistance
- Employee Relocation Assistance
- Industrial Park Land Available

With beautiful parks, an outstanding public school system and lots of entertainment and event options, Luverne is a great place to live and work. In Luverne, you'll love the opportunities!



FOR MORE INFORMATION PLEASE CONTACT:

PRIDE PROGRESS THE POSSIBILITIES

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TIE

Holly J. Sammons Economic Development Director 507.449.5033 hsammons@cityofluverne.org



The Cragoe Realty team Gene Cragoe & Scott Adams

We are members of Realtor Association of the Sioux Empire's Multiple Listing Service (MLS) of Sioux Falls

Cragoe Realty 25th Anniversary

Cragoe Realty is celebrating their 25th year as a Real Estate agency in Luverne. Gene Cragoe started the business in 1991 and has been active in the real estate business since 1983. Gene, who also hit a milestone with his 80th birthday last August, still loves to be active in the real estate market. Although he has slowed down a little bit by turning into a snow bird and spending winters in Arizona, he still very much enjoys the day to day business and social interactions when back in Luverne.

Scott Adams, Gene & Colleen Cragoe's son-in law and co-owner of Cragoe Realty is a licensed real estate broker and has been with Cragoe Realty for the last 11 years. Scott also enjoys the daily operations of owning your own business and fully understands how enjoyable it can be but also how much time and dedication is required. Through all the hard

work and juggling busy schedules the real estate business can be very rewarding. Yes, the real estate business does have its ups and downs like all businesses do, but if you enjoy what you are doing it all seems to work out for the best.

Renita Enninga is the office manager of Cragoe Realty. She has been at the helm of the front desk since 2013. Renita does a great job with not only the daily operations of taking lots of phone calls, handling emails, updating websites along with many other company functions, but is also very involved with keeping excellent records of all the rental business done by Cragoe Realty. The office is located downtown Luverne which makes it convenient for our clients. We also serve as a welcome spot for downtown visitors asking about Luverne and Rock County or stopping to use the public restrooms offered along with the support of the City of Luverne. The office is typically open from 8-5 Monday – Friday; keeping the office open over the noon hour to accommodate clients who can only stop by on their lunch breaks. However, you will also see lights on many times after "normal" business hours and weekends due to the fact that is the only time their clients can meet.

Cragoe Realty is a member of the Realtor association of the Sioux Empire Multiple Listing Service (MLS) out of Sioux Falls. This membership gives our clients additional exposure in meeting their needs in buying and selling real estate. We also continue to offer our website – www.cragoe.com. We continue to hear how professional and user friendly our website is.

We pride ourselves in being locally owned and operated. Over the years our success has been measured by our satisfaction from new and repeat clients. We are involved in residential properties, acreages, commercial and farm land along with management service for investment or rental properties. Cragoe Realty's staff strives to serve customers with honesty, integrity and a great deal of hard work. These are traits we are proud of and will continue to focus on for many years to come.

www.cragoe.com

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We specialize in: •Disaster Restoration •Air Quality Testing – Mold • Household cleaning • Water Damage Restoration • Mold and Mildew Cleanup

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The Green for carpet offers full ingredient disclosure, giving you confidence in an excellent outcome.

As a business and home owner, we hope you never face fire or water damage to your property.

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State Farm®

AUTO HOME LIFE BANK

Meet our team of State Farm professionals in Luverne



The State Farm team in Luverne includes agent David Vetch, office manager Renee Sudenga (left) and registered representative Morgan Hawkins.

New State Farm 'neighbor' in town

There's a new State Farm 'good neighbor' in town at Luverne's State Farm Office on Main Street. David Vetch, formerly of Rapid City, South Dakota, started in January as the local agent replacing Pat Foerster, who retired.

Vetch is joined in Luverne by his wife, Sara, and their four children (three of whom are in college and one still in high school).

Existing State Farm team members Renee Sudenga and Morgan Hawkins remain in the Luverne office in their current positions.

Vetch has been with State Farm for over 21 years and has held multiple positions within the organization.

He is licensed in property and casualty insurance, as well as life and health insurance and offers financial services.

"We are excited about expanding our State Farm brand in Luverne and Rock County," Vetch said. "We look forward to meeting our clients' needs with retirement and financial planning, as well as our State Farm Bank services."

The State Farm office hours in Luverne are from 8:30 a.m. to 5 p.m. Monday through Friday and evening and Saturday morning appointments as needed.

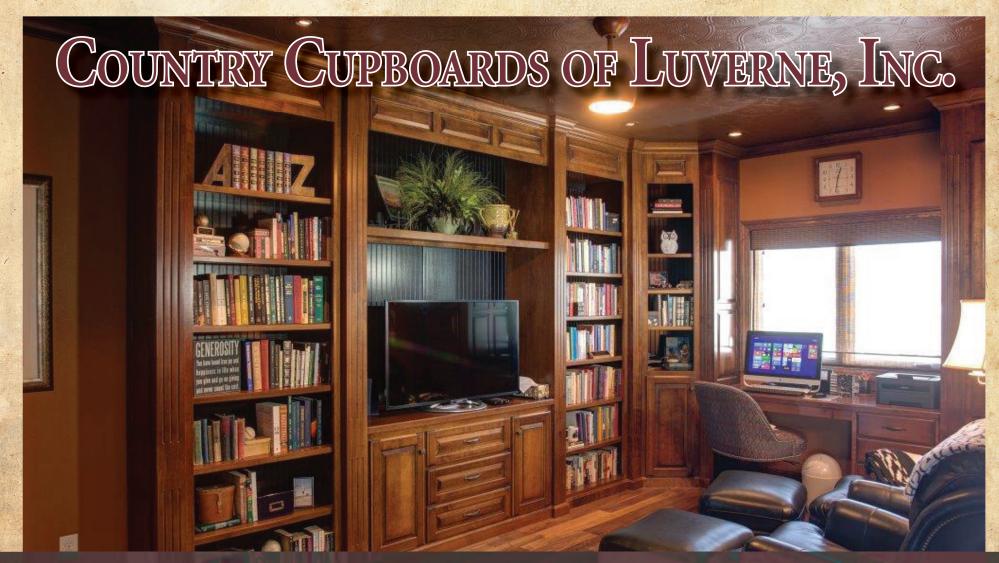
The office location is at 122 E. Main St. in downtown Luverne, and the staff can be reached via phone at (507) 283-4401.

The website and email address are david@davidvetch.com and www. davidvetch.com.

Like a good neighbor State Farm is there

Rock County Star Herald

2016 Business Almanac



Your home can be inviting, attractive and yet functional. Country Cupboards is able to design and build a beautiful wall of cabinets that could function as an entertainment center, a library and an office, all in one. As a cabinet shop, Country Cupboards takes pride in creating unique cabinetry to enhance the beauty of your home.

We do custom cabinets for kitchens, bathrooms, bars, entertainment centers, fireplaces — almost anything

Country Cupboards was started by Roger VanBatavia in 1977. Steve Heitkamp started working for VanBatavia in May of 1978 and he started managing the business in 1986. In 1993 he bought the business from VanBatavia. The company is located just south of Luverne on Highway 75.

Country Cupboards employs nearly 20 people dedicated to creating products they are proud of — whether an entire home or a single cabinet. Their best advertising is a recommendation from a satisfied customer, and they truly understand that. Country Cupboards works with many species of wood — oak, birch, maple and alder are some of the most popular choices.

Countertops have come a long way, with many colors and styles available. The most popular in recent years is the HD series from Wilsonart, said to be three times as durable as regular laminate.

Country Cupboards also deals with hard-surface countertops such as Cambria, Granite and Corian.

There are many new and innovative products available for use in the kitch-

en. Undermount sinks are available to be installed in laminate countertops, creating a smooth, clean transition from countertop to sink. Suspended seating around islands in the kitchen is a great idea to make cleaning easier. Cabinet handles have become the jewelry of kitchens; hardware comes in many different finishes and styles to personalize your cabinets.

Call Country Cupboards to discuss ideas for your home.

Free in-home estimate from COUNTRY CUPBOARDS OF LUVERNE South of Luverne on Highway 75

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Rock County Star Herald

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Sarah DeBeer, Catering Manager



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staff that is fast and efficient.

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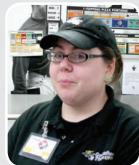
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Luverne's ONLY locally owned station





Nicole Baker

Daily Specials

Monday Buy any large specialty pizza Only \$10.99

Tuesday Medium pepperoni or cheese pizza Only \$799

Wednesday Buy any large pizza and get a two-liter bottle of pop Free

Thursday Buy any medium specialty pizza and get any one topping medium pizza for Only \$5.00

Friday Buy any large pizza and get a medium cheese pizza for Only \$3.00

Saturday Buy any large single topping pizza Only \$10.99

Sunday Buy any medium pizza and get an order of bread sticks for Only \$100

Crystal Phillips Macey Edwards Shirley Akkerman **Beth Allerton**

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Need a holiday party idea? **NHY NOT BOWLING?**

League Play | Bumper Lanes | Comsic Bowling | Parties | Automated Scoring

Luverne Lanes is owned and operated by Dean Fey and Jeff Runia, who purchased the business in 2010. Luverne Lanes offers open bowling on the weekends and is available for birthday parties and fundraising events.

They are excited about the upcoming holiday season because it brings families and business groups to the alley for parties. The building can be rented for private parties throughout the year but in November and December the number of parties increases. Rates are reasonable and Dean and Jeff are more than willing to negotiate evening and weekend hours to accommodate schedules for get-togethers.

> We have an automated scoring system, a variety of deep-fried foods, including fries, cheese balls and chicken strips and fun for the whole family.

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every Friday & Saturday 9pm-midnight \$10 unlimited

MEN · WOMEN league information call Nikki at 283-8172

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My employees are very dedicated to their jobs. They give 125 percent or more to make these jobs possible. Because of our employees' quality work, every Cleveringa Construction job is a success. A big thank you to all the customers we were able to do projects for. We are looking forward to repeat and new customers. We have been very blessed! Just remember, in all things give thanks.

-The Cleveringa Construction Team

WWW.CLEVERINGACONSTRUCTION.COM 507-920-5631

Cleveringa Construction continues to find new and innovative

ways to work in the construction industry.

COMMERCIAL & AGRICULTURE JOBS



Front row: Cory Schoeneman, Don Baustian, Harlin Rozeboom, Landon Gacke, Jeff Van Santen

Back row: Dave Sandbulte, Adam Uithoven, Bob Krull, Karlin Van Ottterloo, Derek Sandbulte, Merlin Cleveringa

Not pictured: Lowell Schelhaas, Brian Barnhart, Glen Oeltjenbruns, Nick Cleveringa, Nate Cleveringa and Carol Cleveringa

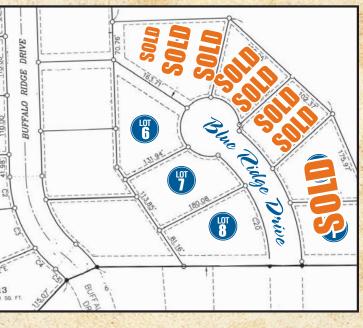
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leveringa Construction purchased and developed eight lots in Manfred Heights Addition. Each lot has a planned duplex townhome. Buyers can pick and choose which amenities and materials go into heir home. Once here, they can enjoy maintenance-free living without snow removal or yard work. Check out more photos at leveringaconstruction.com









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Sanford Luverne Medical Center is located in the southwest corner of Minnesota, in the progressive city of Luverne. We provide health care close to home by offering quality general and specialty services in a caring, compassionate environment. Sanford Luverne Clinic is a Certified Medical Home Clinic with the State of Minnesota. Our mission, "Dedicated to the Work of Health and Healing," is an evident goal of the professional staff who strive to provide exceptional care to all they serve.

Services:

- Ambulance
- Anesthesia
- Assisted Living
- Care Coordination and behavioral health triage
- Chemical dependency (outpatient)
- Chemotherapy (outpatient)
- Emergency department
- Foot care clinic
- Home health
- Hospice
- Inpatient care
 -Medical, surgical, OB, hospice
- LaboratoryOutpatient infusion
- Pharmacy
- Radiology
- -X-ray, CT scan, dexascan, digital mammography, MRI, nuclear imaging, ultrasound
- Rehab services
 Massage, occupational, physical, and speech therapy
- Respiratory care
- Surgery -Inpatient, outpatient/same day

Medical Staff Specialty:

Pediatric Psychiatry

Adam Nichols, MD

Mark Tsibulsky, MD

Brian Lindaman, MD

Vascular Surgery

Chad Laurich. MD

Podiatry

Psychiatry

Pulmonology

Urology

John Yu, MD

Steven Cochran, MD

Cardiology

Scott Pham, MD Adam Stys, MD

ENT Rick Jensen, MD Kelly Siefert, PA-C

Obstetrics and Gynecology Anthony Sierra, MD

Oncology Jonathan Bleeker, MD

Ophthalmology David West, MD

Orthopedics Dustin Bechtold, MD Kristofer Kimber, MD

SANF SRD

Luverne

Sanford Luverne Medical Staff





Timothy Ceynowa, MD





Judy Chesley, MD

Jennifer Thone, MD



Stephan Chesley, MD

Norma Walks, MD



Joshua Crabtree, MD





Diane Kennedy, MD

Zach Nolz, MD

018019-00171 Rev. 1/16

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ROCK COUNTY

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WHY CHIROPRACTIC CARE?

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- Treats the cause of the problem instead of masking it
- Proactive v. Reactive (prevent the symptoms before they start)
- Gets you back to work and the activities you enjoy faster

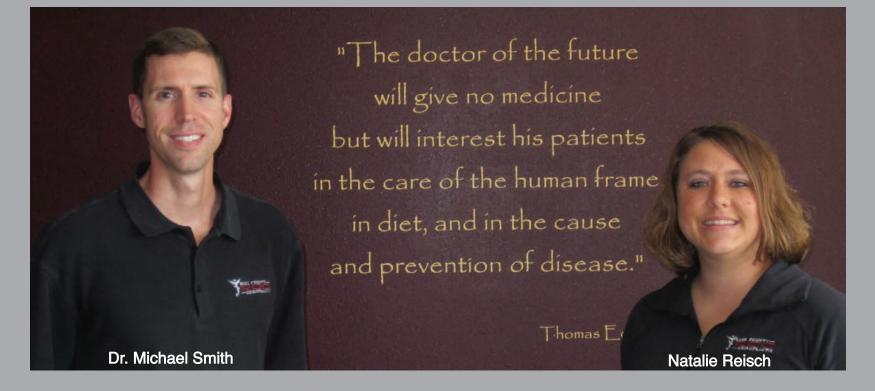
HERE ARE SOME OF THE SYMPTOMS COMMONLY TREATED WITH CHIROPRACTIC CARE:

- Aches and pains of the back, neck, joints, and muscles
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- Headaches, dizziness, ear aches, sinus congestion
- Numbness/tingling
- Constipation/diarrhea, colic, reflux

HERE ARE SOME OF THE CAUSES -SOUND FAMILIAR?

- Daily work posture
- Repetitive motion activities
- Overweight/poor diet
- Decreased physical exercise
- Physical and mental stress or trauma
- Compensation to chronic diseases/conditions

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•	155.66 Acres, Lismore Twp, Nobles Co	NEW LISTING
•	70.88 Acres, Westside Twp, Nobles Co	SOLD
	111 19 Acres Olyay Turn Nahlas Ca	5010

- 111.18 Acres, Olney Twp, Nobles Co.....SOLD
 73 Acres, Iona Twp, Murray Co.....NEW LISTING
- 135 Acres, Westside Twp, Nobles Co......SOLD

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- 28260 Durfee Ave Acreage Adrian.....NEW LISTING
- 270 31st St Acreage Hills.....SOLD
- 375 West St Acreage Kanaranzi.....SOLD
 851 101ST St Acreage Luverne.....Sale Pending
- 19174 180th St Acreage Adrian......SOLD
 - **COMMERCIAL PROPERTY**
- Diane's Cafe & Catering Lake Wilson.....NEW LISTING

RESIDENTIAL PROPERTY

707 Louisiana Ave - Adrian	For Sale
324 W. Main St – Luverne	For Sale
104 S Ross – Hardwick	SOLD
302 E 6th St – Adrian	For Sale
114 N Donaldson – Luverne	For Sale
309 N. Broadway – Ellsworth	SOLD
323 Maine Ave – Adrian	For Sale
420 W Bishop St – Luverne	SOLD
105 Indiana Ave – Adrian	Sale Pending
301 E 6th St – Adrian	Sale Pending
102 W. Elm St – Luverne	SOLD
402 Central Lane – Luverne	For Sale
317 E Barck Ave – Luverne	For Sale
512 E 4th St – Hills	SOLD
401 N Blue Mound	Sale Pending
606 Roaring Cloud Circle- Luverne	Sale Pending
	 324 W. Main St – Luverne

Check out our Website for our latest listings!







Alan Cox, Broker 507-360-7500

Cindy Cox, Realtor 507-360-0537

MLS

We are happy to announce we have recently joined the MLS - the Multiple Listing Services, which will give your property a much broader view for interested parties looking to purchase a place to call "Home". We are on Realtor.com, which is the number one search for real estate listings, and also on Zillow and Trulia. You can always go to our website at

www.coxrealtyandlandservices.com.

We will also continue with our Facebook, Newspaper Ads and our Daily Radio Ads.

> Give us a call to get your property listed, and let us know what is on your wish list for your new Home!

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The Good Samaritan Society–Luverne has been caring for seniors since 1959. Over the years we've added services to meet your healthcare and wellness needs now... and in the future: Home Care, Senior Living and Rehabilitation/Skilled Care. To learn how we can provide you or a loved one with exceptional care, call 1-507-283-2375.

Good Samaritan Society–Luverne stands upon the firm foundation of a shared Christian heritage while moving confidently into the future and responding to the changing needs of our residents.

The way we see it, it's about living the whole of life. Something that, as the nation's largest not-for-profit provider of senior care and services, we have made our daily mission. And our life's work.

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while land values having downward pressure, expert marketing services are more important than ever! While land values have moderated some, not all land values decrease at the same level.

Better ground has not declined as far as land with quality issues. As a result, some farms in private sales are being undersold.

The team of Bill Korth and Bill Weber brings decades of experience to the deal. They both have years of appraisal and real estate sales experience, and Korth brings the added background in farming and auctioneering experience.

"People need to know that when they get us to sell their farms, we do everything from start to finish — and that includes the closing," Korth said.

Korth and Weber handle all those details, from visiting with the Natural Resource

Jensen Management Service, Inc 111 N. Cedar, PO Box 836, Luverne 507-283-2391

Service is more than just part of our name! CHECK OUR WEBSITE AT: WWW.JMSI.NET William (Bill) V. Weber, broker - 507-220-4803 William (Bill) J. Korth - 507-227-4958 Tamra (Tammy) Jo Makram - 507-227-7010

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Tammy Makram

• Salesperson 507-227-7010

Conservation Service for wetland determination, consulting with the landowners' attorney for potential easements and deed preparation to ensure that all paperwork is done in time for the

Jensen Management closing.

"The fact that we do a lot beforehand with the informational booklets for prospective buyers makes things run smoothly for the sale," Korth said.

He said communication with those buyers continues through the day of the sale, at no extra cost to the seller.

"It all adds up to the fact that sellers are getting a lot for their money when they hire us for the job."



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Michelle Schuman, PT Clinic Lead



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Luverne Clinic

Prairie Rehabilitation is a recognized leader in physical rehabilitation. In operation since 1996, we have been rated as the Local Best for 9 straight years. Prairie Rehabilitation is an independent physical rehabilitation group, which is locally owned and therapist-driven. We offer physical, occupational, and speech therapy through our clinics located in Southwest Minnesota and Southeast South Dakota.

When it comes to your care, we believe independent and local physical rehabilitation providers have a distinct advantage over the large regional and national chains. At Prairie Rehabilitation, our physical rehab team's main goal is to help our patients Restore Their Active Lifestyles. That is more than just a tag line. It is what we are all about. As a progressive Medicare certified Rehabilitation facility our group is held to a higher standard of rehabilitative care when compared to regular physical or occupational therapists in independent practice.

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Anna Sandager, OTR/L



Kelly Krueger, SLP

"Luverne is a wonderful city and we are excited to be a part of the community." - Lee Glasoe, OTR/L, CHT, CEO of Prairie



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special on the Auction.

Since then, VanDerBrink Auctions, LLC has been featured on episodes of My Strange Inheritance with Fox, for the Enid Oklahoma Collection in 2014 and developed another episode, The Grant J. Quam Collection, that will air in 2016. Who knows, maybe your collection will be featured next.

In 2015 VanDerBrink Auctions had their Seller's Auctions featured in multiple newspapers, TV, Radio, and Social Media Outlets. We work 100% for your Auction with press releases, media connections, social media campaigns, and more to help our Seller's get the most exposure. We want to make sure EVERYONE knows about your Auction. In 2015, we conducted the Frizell Motorcycle Auction with over 3000 people in attendance and amazing prices. The Bish Collection of Auction in Aurora, NE and the Grant J. Quam Collection were also a huge success with over 3000 in attendance at these Auctions and many more online from all over the world. In May of 2015 We conducted the 2nd Twin Oaks Collection Auction with Memorabilia. Memorabilia is hot and prices realized this trend. Give us a call and see what VanDerBrink Auctions can do for you.

Timing and planning are key elements of an Auctions success, whether online or live or both. So give us a call and we'll come over and sit down and see what plan we can develop for you and your collection.



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For sellers, Yvette VanDerBrink, VanDerbrink Auctions and its team of auctioneers and staff put together an exciting auction, but more importantly, they work 100 percent to get top dollar for each seller. Yvette loves what she does and for her. it's more than a job: it's an adventure with every seller.

For more information on VanDerBrink Auctions, go to www. vanderbrinkauctions.com. For a personal visit with Yvette VanDerBrink on conducting your auction, call 605-201-7005.





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